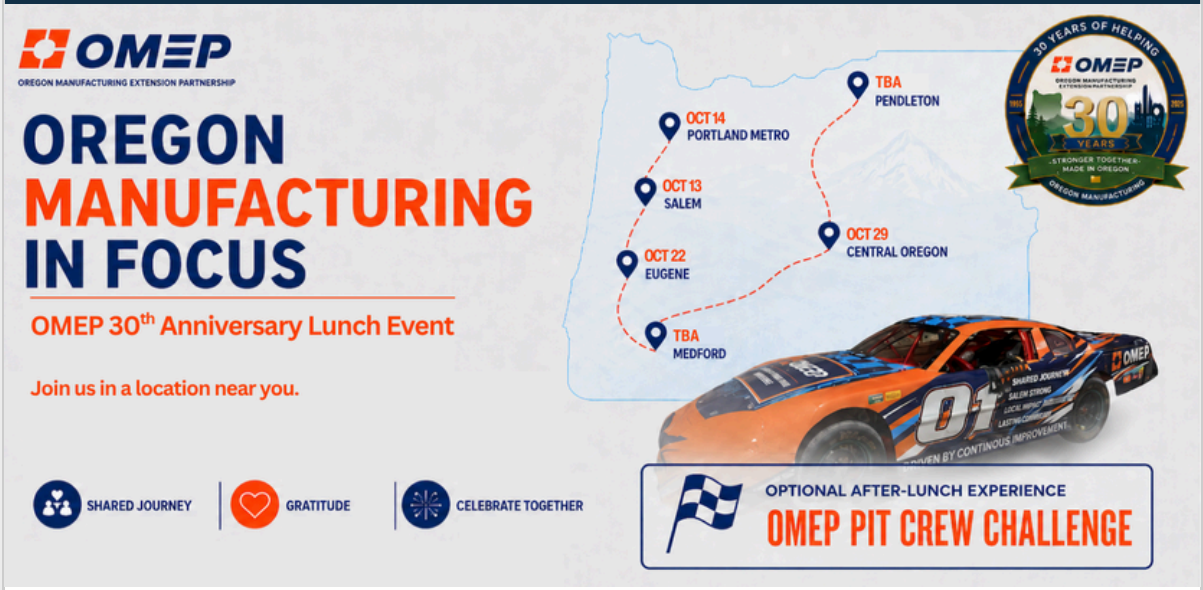
OMEP
Driven by continuous improvement.

THE NAVIGATOR
MONTHLY NEWSLETTER

September 2026



Join Us This Fall in a City Near You as OMEP Celebrates 30 Years

For 30 years, OMEP has had the privilege of working alongside Oregon manufacturers and the many partners, organizations, and communities that support manufacturing across our state.

This fall, we're taking the celebration on the road, and we'd love for you to join us.

OMEP is hosting 30th Anniversary lunch events across Oregon, bringing together manufacturers, business and community leaders, industry partners, and friends of OMEP to connect, celebrate, and look ahead together.

Lunch is on us. Come reconnect with colleagues and partners from your region, hear perspectives on the future of Oregon manufacturing, and help us recognize the relationships that have made the past 30 years possible.

Events are planned for:

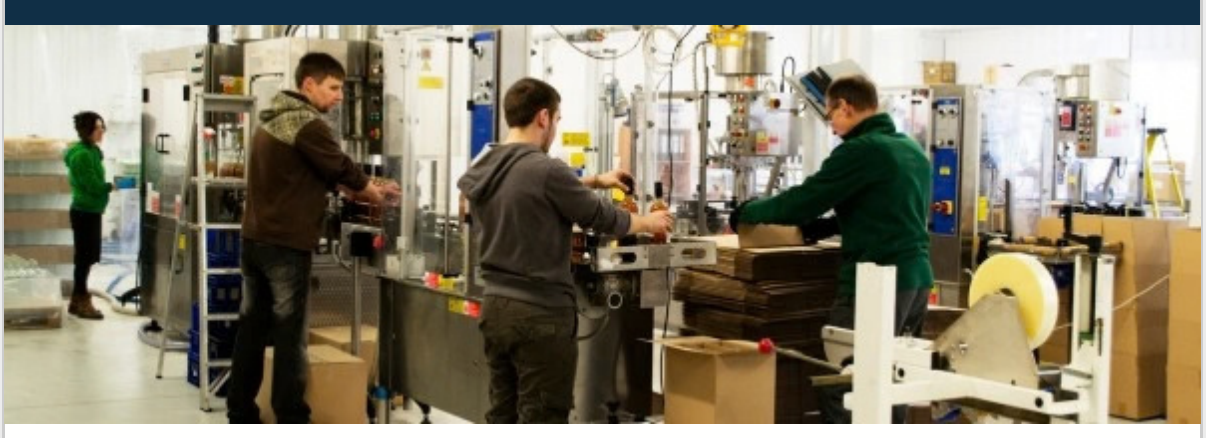
Salem: October 13
Portland Metro: October 14
Eugene: October 22
Redmond: October 29
Medford: TBA
Pendleton: TBA

Following lunch, attendees can also stay for the optional **OMEP Pit Crew Challenge,** a fast-paced, hands-on teamwork and continuous improvement experience featuring an actual retired race car.

Find the event nearest you and join us. Space is limited and registration is required.

View Event Locations & Register→

New Oregon Tax Credit Available for Businesses Adding Jobs



Oregon businesses that added jobs in 2026 may be eligible for the Qualified Jobs Creation Tax Credit, which provides $1,000 per qualifying net new job, up to $10,000.

The credit is available to qualifying businesses in advanced manufacturing, bioscience and biotechnology, clean technology, food and beverage processing, forestry and wood products, high technology, and outdoor gear and apparel. Applications for the 2026 tax year are due October 31.

Review Eligibility & Apply →

Two More Chances to Attend Sandler Sales Boot Camp in 2026

Stalled deals, price pressure, and too much time spent chasing prospects? OMEP's two- day Sandler Sales Boot Camp gives anyone responsible for generating sales a practical, repeatable approach to qualifying opportunities, leading stronger sales conversations, and moving the right deals forward.

Choose the location that works for you and join us for two days of hands-on sales training:

Portland, Oregon | October 22–23, 2026
Bend, Oregon | December 3–4, 2026

These are the final two Sandler Sales Boot Camps of 2026, so make plans now to join us in Portland or Bend.

Learn More About Sandler Sales Boot Camps →

Upcoming Industry Events

WiM Oregon | Wrico Generators Plant Tour | September 23

Get an inside look at how power generators are built during a tour of Wrico Generators in Eugene. Learn about the company's manufacturing process and more than 38 years of experience producing mobile and stationary generators, then connect with fellow manufacturers and members of the local manufacturing community.
Info & Registration

WiM Oregon | OSU Additive Manufacturing Tour | October 13

Explore the future of manufacturing at Oregon State University. Tour OSU's additive manufacturing labs, see emerging technologies in action, and learn what the next generation of manufacturing professionals is studying and creating. The event will wrap up with networking and a Q&A panel featuring women working in manufacturing who will share their career experiences and perspectives.

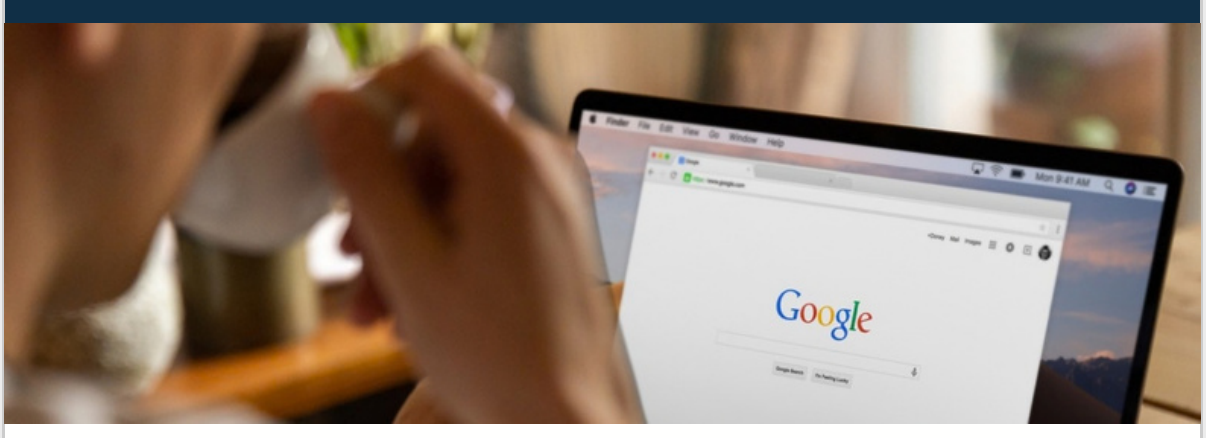
Info & Registration

WiM Oregon | Wilsonart Manufacturing Tour | October 15

Tour Wilsonart's state-of-the-art manufacturing facility in Klamath Falls and see how Thermally Fused Laminate (TFL) is produced. Attendees will get an inside look at the manufacturing process while hearing about the challenges, lessons learned, and successes of building and operating a greenfield facility.

Info & Registration

Share Your OMEP Story with a Google Review



Have you worked with OMEP? As we celebrate our 30th anniversary, we're inviting Oregon manufacturers and partners to share their experience. A quick Google review helps others learn about OMEP and the impact our work has had on manufacturers across the state. Thank you.

Leave a Google Review Today →

OMEP

OMEP, 7650 SW Beveland Rd, Suite 170, Portland, Oregon 97223