

## The Go-To Experts for Advancing U.S. Manufacturing

The MEP National Network equips U.S. manufacturers with the tools and resources necessary to be competitive in today's rapidly changing marketplace. With MEP Centers in all 50 states and Puerto Rico, U.S. manufacturers have easy access to comprehensive, proven solutions. In fiscal year (FY) 2022, the Network interacted with more than 33,500 manufacturers.

According to clients surveyed<sup>1</sup> in FY 2022, the MEP National Network helped these manufacturers achieve:

### Over 116,700 jobs created or retained

#### RESULTS FOR U.S. MANUFACTURERS





\$1.8 billion
new and retained sales



\$6.4 billion
new client investments

#### MANUFACTURERS' TOP CHALLENGES AS REPORTED BY CLIENTS



66% Employee Recruitment

cost savings



60% Cost Reduction



41% Total Growth



34% Product Development

#### Why OMEP?

Top reasons why clients choose to work with the MEP National Network

61% Expertise of Staff 35% Cost of Service 29% Knowledge

#### **Net Promoters Score**

Clients rated their customer experience well above industry benchmarks and indicate a strong likelihood of recommending the MEP Center they worked with to another company or colleague.<sup>2</sup>



#### ABOUT THE NATIONAL OMEP NETWORK



# Focused on helping small and medium-sized manufacturers generate business results and thrive in today's technology-driven economy

The MEP National Network comprises the National Institute of Standards and Technology's Manufacturing Extension Partnership (NIST MEP), the 51 MEP Centers located in all 50 states and Puerto Rico, the MEP Advisory Board, MEP Center boards, and the Foundation for Manufacturing Excellence, as well as over 1,450 trusted advisors and experts at approximately 430 MEP service locations, providing any U.S. manufacturer with access to resources they need to succeed.

For every one dollar of federal investment in FY 2022, the MEP National Network generated \$35.80 in new sales growth and \$40.50 in new client investment. This translates into more than \$5.6 billion in new sales. During this same time, for every \$1,353 of federal investment, the Network created or retained one manufacturing job.<sup>3</sup> Each MEP Center is a partnership between the federal government and a variety of public or private entities, including state, university and nonprofit organizations.

#### **OUR FOCUS**

Workforce Development
ISO & Quality Management
Lean / Toyota Kata
Cybersecurity Services
Business Growth Services

Supply Chain
Supplier Scouting
Exporting & Reshoring
Industry 4.0 / Advanced Mfg
Technology Services

Sustainability
Risk Mitigation
Food Industry Services
Technology Scouting / Tech
Driven Market Intelligence



<sup>&</sup>lt;sup>1</sup> Numbers and information contained in this document are based on survey results from MEP Center clients. Surveys are conducted by an independent third party survey firm. Numbers are rounded to the nearest whole number. Of the 12,763 clients who were due to be surveyed over the FY 2022 time frame, 9,111 completed it.

<sup>&</sup>lt;sup>2</sup> Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc. For more information about NPS and industry benchmarks for it, please visit https://www.satmetrix.com/wp-content/uploads/2020/07/net-promoter-score-benchmarks.pdf.

<sup>&</sup>lt;sup>3</sup> Federal investment is based on \$158 million in federal funding for FY 2022.

#### THE NATIONAL OMEP NETWORK

Alabama:

Alabama: Alabama Technology

Network (ATN)

Alaska:

**Alaska Manufacturing Extension** 

**Partnership Center** 

Arizona:

**Alaska Manufacturing Extension** 

**Partnership Center** 

Arkansas:

**Arkansas Manufacturing** 

**Solutions** California:

**California Manufacturing** 

**Technology Consulting (CMTC)** 

Colorado:

Manufacturer's Edge

Connecticut: CONNSTEP Delaware:

**Delaware Manufacturing** 

**Extension Partnership (DEMEP)** 

Florida: FloridaMakes Georgia:

Georgia Manufacturing

**Extension Partnership (GaMEP)** 

Hawaii:

**INNOVATE** Hawaii

Idaho: TechHelp Illinois:

Illinois Manufacturing Excellence Center (IMEC)

Indiana:

Purdue Manufacturing Extension Partnership

Iowa:

Center for Industrial Research and Service (CIRAS)

Kansas:

**Kansas Manufacturing Solutions** 

Kentucky:

**Kentucky Manufacturing** 

**Extension Partnership (KY-MEP)** 

Louisiana:

Manufacturing Extension Partnership of Louisiana (MEP of LA) Maine:

**Maine Manufacturing Extension** 

Partnership
Maryland:
Maryland MEP
Massachusetts:

**Massachusetts Manufacturing** 

**Extension Partnership** 

(MassMEP) Michigan:

Michigan Manufacturing Technology Center (MMTC)

Minnesota

**Enterprise Minnesota** 

Mississippi:

Mississippi Manufacturers Association Manufacturing Extension Partnership (MMA-

MEP) Missouri:

Missouri Enterprise

Montana:

Montana Manufacturing Extension Center (MMEC)

Nebraska:

**Nebraska Manufacturing** 

**Extension Partnership (Nebraska** 

MEP) Nevada:

Manufacture Nevada

New Hampshire:

New Hampshire Manufacturing Extension Partnership (NHMEP)

New Jersey:

New Jersey Manufacturing Extension Program (NJMEP)

New Mexico:

New Mexico Manufacturing Extension Partnership (New

Mexico MEP)
New York:

**New York Manufacturing** 

**Extension Partnership (NY MEP)** 

North Carolina:

North Carolina Manufacturing Extension Partnership (NCMEP)

North Dakota: Impact Dakota

Ohio:

**Ohio Manufacturing Extension** 

Partnership (Ohio MEP)

Oklahoma:

Oklahoma Manufacturing Alliance

Oregon:

**Oregon Manufacturing Extension** 

Partnership
Pennsylvania:

Pennsylvania Manufacturing

**Extension Partnership** 

Rhode Island:
Polaris MEP
South Carolina:

South Carolina Manufacturing

**Extension Partnership (SCMEP)** 

South Dakota:

South Dakota Manufacturing and

**Technology Solutions** 

Tennessee:

**University of Tennessee Center for** 

**Industrial Services (UT CIS)** 

Texas:
TMAC
Utah:

University of Utah Manufacturing

**Extension Partnership (UUMEP)** 

Center Vermont:

**Vermont Manufacturing Extension** 

Center (VMEC)

Virginia:

GENEDGE

Washington:

Impact Washington

West Virginia:

West Virginia Manufacturing Extension Partnership (WVMEP)

Wisconsin:

Wisconsin Center for Manufacturing

and Productivity (WCMP)

Wyoming:

**Manufacturing Works** 

