



Oregon Manufacturers' Source For Growth and Prosperity



The MEP National Network™ is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing. OMEP is the official representative of the MEP National Network in Oregon.




We Work Side-By-Side with Oregon Manufacturers To Help Build Successful Businesses

OMEP draws on our team's 500 combined years of real-world manufacturing experience to thoughtfully problem-solve and eliminate obstacles faced by Oregon manufacturers. We leverage our roots in lean as a business operating philosophy to provide transformational impacts to manufacturers who might not otherwise have access to consulting services.

Through on-site implementation, peer-to-peer learning events, and connections to partners, OMEP helps manufacturing leaders and their teams:

- Identify, develop, and implement new business strategies that support company financial goals
- Leverage the power of a lean business model to increase profitability and streamline performance
- Effectively recruit, on-board, and train employees to reduce turnover and improve team dynamics
- Gain competitive advantage through implementation of new technologies



SINCE 2002, OMEP HAS WORKED WITH OVER 1,000 SMALL AND MID-SIZED MANUFACTURERS TO GENERATE OVER \$3.5 B IN ECONOMIC IMPACT.

OVER **14,000**
JOBS CREATED
AND RETAINED

OVER **\$211 M**
COST SAVINGS

OVER **\$1.9 B**
NEW & RETAINED
SALES

OVER **\$395 M**
INVESTED IN
PLANTS / EQUIPMENT



Get a Holistic View Of Your Business Health From Manufacturing Experts

OMEP WILL CUSTOMIZE OUR NO-COST ASSESSMENT, TO EVALUATE YOUR BUSINESS HEALTH IN KEY AREAS. WE'LL USE THE ASSESSMENT RESULTS TO PROVIDE YOU A ROAD-MAP THAT POSITIONS YOUR BUSINESS FOR FUTURE SUCCESS.

Just as you can't get medical treatment without first receiving a diagnosis, OMEP's custom assessment gives you an objective viewpoint on your most pressing challenges to identify root causes of your most unique challenges.

If the issues below resonate with you, our assessment is a great next step:

- Your team is barely keeping up with Orders and doesn't have time to work On improvements.
- Performance is negatively impacted By lack of communication and Teamwork.
- Your company is moving in multiple directions and would benefit if teams were more focused and aligned.
- Finding, retaining, and hiring quality People is difficult.

WHAT WE DO

Conduct an on-site visit to assess situation and gain an understanding of your business.

Provide a scope of work that defines customized, actionable suggestions for growth and improvement in your desired areas.

Provide company performance data that can be used for benchmarking and goal setting.

WHAT YOU GET

Unbiased feedback to understand improvement opportunities.

Receive improvement suggestions for success.

Understand what is financially and operationally possible for your business.



**SCHEDULE YOUR
NO-COST ASSESSMENT
TODAY AT
WWW.OMEP.ORG**

OMEP CLIENT ENGAGEMENT LIFECYCLE



We're Committed to Sustainable Transformation, Not Short Term Fixes

We don't deliver a stack of to-do lists and go away. OMEP meters delivery of information to match each company's absorption rate. This "drip irrigation" method helps to avoid the pitfalls of the fire hose - by giving you the insights you want, at the cadence you need.

OMEP is committed to your success, which means we work within all levels of an organization - top down and bottom up - to achieve full alignment and transformation. We're not standing at a distance giving instruction, we're shoulder to shoulder with our clients, helping to accomplish the work.

Your company's challenges are unique, and our approach matches that. We don't try to shoe-horn you into a specific methodology or solution. We listen, and work with you to find the best way to thoughtfully solve your problem.

We're ultimately driven by your success. When Oregon's manufacturing sector is successful, our economy and communities prosper. Our goal is to help you move your business closer to your vision of success.

TRANSFORMATION TIMELINE



THE OMEP WAY



BEND SOLUTIONS
AROUND CLIENT
DEMAND



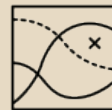
DRIP IRRIGATION
CONSULTING



TOP DOWN / BOTTOM UP
METHODOLOGY



SHOULDER-TO-SHOULDER



ECONOMIC CENTRIC
AND MISSION DRIVEN

OUR BRAND PROMISE

FORGE NEW POSSIBILITIES FOR SUCCESS REAL SOLUTIONS FOR MANUFACTURERS LIKE YOU

"BY WORKING WITH OMEP OUR WORKFORCE, FROM THE FLOOR STAFF ON UP, DISCOVERED A NEW WAY OF OPERATING AND THINKING. WE CAN APPLY THIS TO ANY PROJECT OR PROBLEM. WE ORIGINALLY CAME TO OMEP TO LEARN ABOUT INCREASING PRODUCTIVITY, BUT INSTEAD WE'VE CREATED AN ENTIRELY NEW, MORE EFFECTIVE METHOD OF WORKING." - BILL LOZIER, BOB'S REDMILL NATURAL FOODS



Holistic Business Health Services

OMEP's services are rooted in continuous improvement, executed with care, and designed to nurture prosperous manufacturing businesses. Your success is our legacy.

MANUFACTURING OPERATIONS

LEAN MANUFACTURING & CONTINUOUS IMPROVEMENT

- Process Flow Design
- Quality and Inventory Management Systems
- Supply Chain Management and Logistics
- Energy Management

MANUFACTURING ENGINEERING

- Plant & Facility Layout
- Equipment Selection & Design
- Preventive & Predictive Maintenance
- Tooling & Fixture Design

TECHNOLOGY SOLUTIONS

- ERP Selection & Implementation
- Robotics & Custom Automation
- Smart Factory & IoT Device Integration
- Data Visualization & Intelligence Systems
- Augmented & Virtual Reality
- Cyber Security Support

BUSINESS FINANCIALS AND STRATEGY

FINANCIAL UNDERSTANDING

- Financials For Decision Making
- Product Costing & Margin Analysis
- Budgeting & Cash Flow Modeling
- Pricing Strategy
- Product Management

GROWTH SERVICES

- Sales Process Development
- Marketing Strategy & Implementation
- Lead Generation
- Market Research
- New Product Development
- E-Commerce Strategy and Support

STRATEGY

- Strategic Planning
- Strategy Deployment
- Business Planning
- Ownership Transition Planning and Support

WORKFORCE SOLUTIONS

ORGANIZATIONAL STRUCTURE & ALIGNMENT


- Organizational Design
- Employee Succession Planning
- Change Management

LEADERSHIP & EMPLOYEE DEVELOPMENT

- Team & Communication Dynamics
- Leadership Training
- Management Systems
- Conflict Resolution

RECRUITING, ON-BOARDING & TRAINING

- Structured On-the-Job Training Programs
- Competency Based Pay Systems
- Recruitment & On-Boarding Assistance



"I'M HERE TO TELL YOU THAT NO MATTER HOW GOOD YOU THINK YOU ARE, YOU HAVE LOTS OF ROOM TO GET BETTER. OMEP HAS CHANGED OUR WORLD. WE ARE PROCESSING ORDERS 3 TIMES FASTER THAN WE WERE BEFORE OUR ENGAGEMENT."

- JEFF WIRKKALA, HARDWOOD INDUSTRIES



Connect To OMEP's Resources

VISIT OMEP.ORG FOR A LIST OF TRAINING COURSES AND EVENTS OFFERED BY OMEP AND OUR PARTNERS.

IN ADDITION TO ON-SITE IMPLEMENTATION, OMEP HELPS MANUFACTURING LEADERS AND THEIR TEAMS IMPROVE THROUGH PEER-TO-PEER EDUCATIONAL EVENTS AND BY CONNECTING TO STATE AND REGIONAL PARTNERS.

OREGON MANUFACTURERS SUMMIT

Join Oregon's best and brightest manufacturers at our annual state-wide event. Hear inspiring and informative keynote speakers, glean valuable lessons from manufacturing leaders, and make state and regional connections with people and organizations who will make a positive difference in your business. Celebrate Oregon's unique community of manufacturers.

PEER-TO-PEER LEARNING EVENTS

OMEP offers workshops, events, and courses throughout the state for manufacturers, as well as custom courses held at your location.

- Learn from real-life case studies across manufacturing industry sectors.
- Work with hands-on simulations to translate educational material to a real-world settings.
- Enjoy small group sizes, so everyone can participate and better connect with industry peers and instructors.
- Tour the operations of multiple manufacturing plants, generating ideas to take back to your facility.

OMEP'S STATE AND REGIONAL PARTNERS

Oregon's rich community of partner organizations, non-profits, and economic entities are dedicated to helping your business thrive. We connect you to our ecosystem of highly capable individuals to enhance your business' development.

OMEP also extends our expertise through strategic relationships with a variety of professionals throughout the Northwest. We rely on our preferred provider network to deliver services to our clients at the same level of quality as an OMEP consultant to ensure we meet all our client's needs.

"THE SUMMIT IS A GREAT WAY FOR SMALL COMPANIES TO SEE WHAT OTHER COMPANIES ARE DOING TO IMPROVE THEIR BUSINESSES. NETWORKING PROVIDES ADDITIONAL RESOURCES THAT MAY NOT OTHERWISE BE AVAILABLE."

- PAST ATTENDEE





CONNECT WITH OMEP EXPERTS IN YOUR AREA

CONTACT OMEP:


WWW.OMEP.ORG
503.406.3770

7650 SW BEVELAND STREET
STE 170
PORTLAND OR 97223

ADDITIONAL OFFICES IN BEND,
SALEM, EUGENE, AND MEDFORD

WHAT SETS OMEP APART

- We have over 500 combined years of practical experience working with and in manufacturing plants around the world.
- Public / Private structure allows us to provide no-cost business assessments that serve as action plans for success.
- Drip irrigation delivery passes along the right knowledge at the correct time so improvements stick, long after projects are complete.
- We draw upon a national network of expertise and resources through the NIST National Network to help solve the problems manufacturers' face.
- Our staff live and work in offices around the state, they have a vested interest in prosperity for the communities they serve.
- Every project is surveyed by an independent third party organization to ensure OMEP is accountable to your business achieving maximum impact.



MY PAST EXPERIENCE WITH OTHER LEAN CONSULTANTS WAS THEY WOULD COME IN, GIVE SOME BASE INFORMATION, POINT OUT ALL YOUR FAILURES, AND THEN LEAVE. I AM VERY GLAD THAT YOU AND OMEP DO NOT OPERATE IN THAT MANNER. TO HAVE OMEP TRULY COME ALONGSIDE AND PARTNER WITH US, TO GET DOWN IN THE TRENCHES WITH US, HAS BEEN BOTH REFRESHING AND REWARDING. IT HAS BEEN HARD WORK, BUT WE CAN ALL SEE THE PROGRESS THAT HAS BEEN MADE SINCE WE BEGAN THIS JOURNEY TOGETHER.

- KEVIN HANSEN, OREGON DOOR

OMEP SERVICES

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